

Minutes of Public Opening

1. **Project title:** Armenia: Gyumri Urban Roads
2. **Assignment title:** "Supply of led luminaries and outdoor lighting management equipment"
3. **Tender ID:** CW-ICB-G-2018/1
4. **Date/time/place/attendees:**

The opening took place on 11:00(Yerevan time) 21 December 2018 at Gyumri Municipality in the presence of the following Client representative(s) and/or observers:

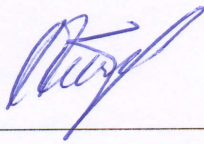
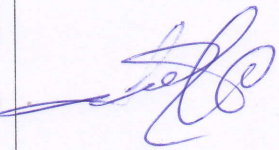
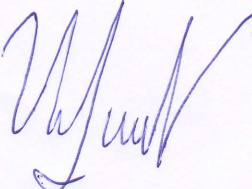
Name	Job title/function
Ruben Sanoyan	Deputy to the Head of Gyumri Community/ Evaluation Committee Chairperson
Menua Mkrtchyan	Deputy to the Head of Gyumri Community Financial-economic department/ Evaluation Committee member
Vardges Samsonyan	Temporary director of "Gyumri Utility Service" community budget company/ Evaluation Committee member
Ara Melikjanyan	Head of PIU

The following representatives from bidders or other organisations attended the opening:

Name	Name of firm or organisation
Gegham Antonyan, Lusine Mkhitarian	"Energys LLC and Guangdong Mason Technologies Co. Consortium "
Armen Hovhannisyan	"ALB LED GROUP" LLC
Anzhela Davtyan	"Consel and IT Smart City Consortium"
Antoun Andre Kourtian	"AKLS" LLC

Bidder	Read out Price (VAT excluded)
"Svyazinvest" OJSC	€ 297 330
"Vizulo Solutions" SIA	€ 304 595.06
"Energys LLC and Guangdong Mason Technologies Co. Consortium "	€ 355 169
"ALB Led Group" LLC	€ 118 794.1
"Consel and IT Smart City Consortium"	€ 274 461.75
"AKLS" LLC	€ 471 520

Evaluation Committee (if present at the public opening)

Name	Title/function	Signature	Date
Ruben Sanoyan	Deputy to the Head of Gyumri Community/ Evaluation Committee Chairperson		21.12.2018
Menua Mkrtchyan	Deputy to the Head of Gyumri Community Financial-economic department/ Evaluation Committee member		21.12.2018
Vardges Samsonyan	Temporary director of "Gyumri Utility Service" community budget company/ /Evaluation Committee member		21.12.2018

Tender Opening Checklist

1. Contract Reference: CW-ICB-G-2018/1 "Supply of led luminaries and outdoor lighting management equipment"

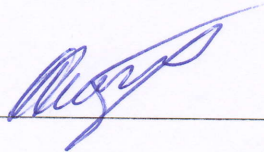
Tender Opening Date: 21.12.2018

Time: 11:00(Yerevan time)

Name of Tenderer: "Svyazinvest" OJSC

- (a) Is outer envelope of tender sealed? **yes**
- (b) Is tender form completed and signed? **yes**
- (c) Expiration date of tender: **120 days**
- (d) Is documentary authority for signing enclosed? **yes**
- (e) Amount of tender security (if required): **10,000 (ten thousand) EUR**
- (f) Describe any "Substitution," "Withdrawal," or "Modification" submitted : **None**
- (g) Describe any alternative tender made: **None**
- (h) Describe any discounts or modifications offered: **None**
- (i) Additional comments:
- (j) Name of tenderer or representative present: "Svyazinvest" OJSC
- (k) Total tender price: **€ 297 330 (VAT excluded)**

Signature of responsible official: _____



R. Sanoyan Date: **21.12.2018**

Tender Opening Checklist

2. Contract Reference: CW-ICB-G-2018/1 "Supply of led luminaries and outdoor lighting management equipment"

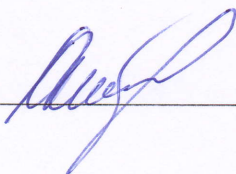
Tender Opening Date: 21.12.2018

Time: 11:00(Yerevan time)

Name of Tenderer: "Vizulo Solutions" SIA

- (a) Is outer envelope of tender sealed? **yes**
- (b) Is tender form completed and signed? **yes**
- (c) Expiration date of tender: **120 days**
- (d) Is documentary authority for signing enclosed? **yes**
- (e) Amount of tender security (if required): **10,000 (ten thousand) EUR**
- (f) Describe any "Substitution," "Withdrawal," or "Modification" submitted : **None**
- (g) Describe any alternative tender made: **None**
- (h) Describe any discounts or modifications offered: **None**
- (i) Additional comments:
- (j) Name of tenderer or representative present: "Vizulo Solutions" SIA
- (k) Total tender price: € **304 595.06 (VAT excluded)**

Signature of responsible official: _____



R. Sanoyan Date: 21.12.2018

Tender Opening Checklist

3. Contract Reference: CW-ICB-G-2018/1 "Supply of led luminaries and outdoor lighting management equipment"

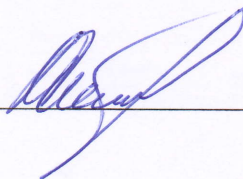
Tender Opening Date: 21.12.2018

Time: 11:00(Yerevan time)

Name of Tenderer: "Enersys LLC and Guangdong Mason Technologies Co. Consortium "

- (a) Is outer envelope of tender sealed? **yes**
- (b) Is tender form completed and signed? **yes**
- (c) Expiration date of tender: **120 days**
- (d) Is documentary authority for signing enclosed? **yes**
- (e) Amount of tender security (if required): **10,000 (ten thousand) EUR**
- (f) Describe any "Substitution," "Withdrawal," or "Modification" submitted : **None**
- (g) Describe any alternative tender made: **None**
- (h) Describe any discounts or modifications offered: **None**
- (i) Additional comments:
- (j) Name of tenderer or representative present: "Enersys LLC and Guangdong Mason Technologies Co. Consortium "
- (k) Total tender price: € 355 169 (VAT excluded)

Signature of responsible official: _____



R. Sanoyan Date: 21.12.2018

Tender Opening Checklist

4. Contract Reference: CW-ICB-G-2018/1 "Supply of led luminaries and outdoor lighting management equipment"

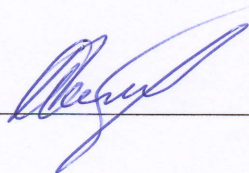
Tender Opening Date: 21.12.2018

Time: 11:00(Yerevan time)

Name of Tenderer: "ALB Led Group" LLC

- (a) Is outer envelope of tender sealed? **yes**
- (b) Is tender form completed and signed? **yes**
- (c) Expiration date of tender: **120 days**
- (d) Is documentary authority for signing enclosed? **yes**
- (e) Amount of tender security (if required): **10,000 (ten thousand) EUR**
- (f) Describe any "Substitution," "Withdrawal," or "Modification" submitted : **None**
- (g) Describe any alternative tender made: **None**
- (h) Describe any discounts or modifications offered: **None**
- (i) Additional comments:
- (j) Name of tenderer or representative present: "ALB Led Group" LLC
- (k) Total tender price: **€ 118 794.1 (VAT excluded)**

Signature of responsible official: _____



R. Sanoyan Date: 21.12.2018

Tender Opening Checklist

5. Contract Reference: CW-ICB-G-2018/1 "Supply of led luminaries and outdoor lighting management equipment"

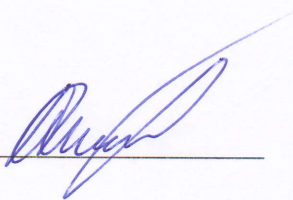
Tender Opening Date: 21.12.2018

Time: 11:00(Yerevan time)

Name of Tenderer: "Consel and IT Smart City Consortium"

- (a) Is outer envelope of tender sealed? **yes**
- (b) Is tender form completed and signed? **yes**
- (c) Expiration date of tender: **120 days**
- (d) Is documentary authority for signing enclosed? **yes**
- (e) Amount of tender security (if required): **10,000 (ten thousand) EUR**
- (f) Describe any "Substitution," "Withdrawal," or "Modification" submitted : **None**
- (g) Describe any alternative tender made: **None**
- (h) Describe any discounts or modifications offered: **None**
- (i) Additional comments:
- (j) Name of tenderer or representative present: "Consel and IT Smart City Consortium"
- (k) Total tender price: **€ 274 461.75 (VAT excluded)**

Signature of responsible official: _____



R. Sanoyan Date: 21.12.2018

Tender Opening Checklist

6. Contract Reference: CW-ICB-G-2018/1 "Supply of led luminaries and outdoor lighting management equipment"

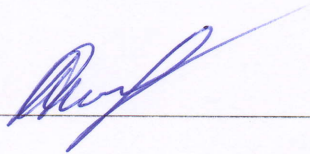
Tender Opening Date: 21.12.2018

Time: 11:00(Yerevan time)

Name of Tenderer: "AKLS" LLC

- (a) Is outer envelope of tender sealed? **yes**
- (b) Is tender form completed and signed? **yes**
- (c) Expiration date of tender: **120 days**
- (d) Is documentary authority for signing enclosed? **yes**
- (e) Amount of tender security (if required): **10,000 (ten thousand) EUR**
- (f) Describe any "Substitution," "Withdrawal," or "Modification" submitted : **None**
- (g) Describe any alternative tender made: **None**
- (h) Describe any discounts or modifications offered: **None**
- (i) Additional comments:
- (j) Name of tenderer or representative present: "AKLS" LLC
- (k) Total tender price: **471 520 (VAT excluded)**

Signature of responsible official: _____



R. Sanoyan Date: 21.12.2018